



**BETHLEHEM**  
Chamber of Commerce



318 Delaware Avenue, Suite 11, Delmar NY 12054  
Phone 518-439-0512 Fax 518-475-0910  
[www.bethlehemchamber.com](http://www.bethlehemchamber.com)

**MEMBERSHIP APPLICATION**

**2018 INVESTMENT SCHEDULE**

1-2 Employees .....	\$260
3-5 Employees .....	\$280
6-10 Employees.....	\$285
11-15 Employees.....	\$290
16-20 Employees.....	\$295
21-30 Employees.....	\$340
31-40 Employees.....	\$345
41-50 Employees.....	\$360
51-100 Employees.....	\$395
Associate Member (Additional Rep/Location).....	\$140
Social (Individual)/Non-Profit Member (0-3 Employees).....	\$185
Banks (Primary Location), Utilities and Companies with 100+ Employees.....	\$765

*\*2 part time employees equals 1 full time employee. Add full and part time employees and see above schedule*

**Please return with check payable to Bethlehem Chamber or complete credit card information below**

Business Name

Contact Name and Title

Business Address

City

State

Zip

Mailing Address (if different from above)

Phone

Fax

E-mail

Website

Number of Employees Annual Investment\*

Credit Card Number (MC/Visa/AMEX/Discover)

Expiration

Security Code

Signature

Referred By (not required)

Category you wish to be listed under (first two categories free, additional categories \$5 each)



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The Bethlehem Chamber of Commerce serves the business communities of Delmar, Elsmere, Glenmont, North and South Bethlehem, Selkirk, Slingerlands and surrounding areas, providing support to businesses both large and small.

### **B E N E F I T S:**

- **NETWORKING EVENTS:** frequent opportunities to meet other business owners and promote your business via the following: Monthly Business for Breakfast events; Annual Dinner; Annual Golf Outing; Business Expos, Networking Mixers, Ribbon Cuttings and Anniversary Events. Often these events are in conjunction with other area chambers, giving your business exposure throughout the Capital Region
- **EDUCATIONAL SEMINARS:** chosen topics pertain to business
- **LEADS GROUPS:** informal, non-competitive networking groups which meet monthly to share leads and referrals. Complimentary for members.
- **INSURANCE:** health insurance and dental plans for members and their employees
- **MARKETING and ADVERTISING:** member mailing lists/labels; listing in our print and online directories; Jimapco Town of Bethlehem Map; cooperative and web advertising opportunities
- **BUY LOCAL INITIATIVE:** a successful Think and Buy Bethlehem campaign for member businesses has been in place for five years through the following: *Restaurant Week Promotion* (May); two seasonal *Farmer's Markets* (Sat & Tues, Jun-Dec); *Small Business Saturday Promotion* (Nov); *Holiday Shopping Card Promotion* (Nov-Dec), *Welcome Packets* for new residents and new employees (year round); and *Shop Bethlehem Gift Card Program* (year-round). The program encourages business leaders and community members to support our local businesses/community organizations, and keep money in our local community.
- **NEWSLETTER:** weekly distribution via email, highlights member specials and news
- **MEMBER to MEMBER DISCOUNTS:** discounted offers to other member businesses and employees
- **BUSINESS ADVOCACY:** issues important to small business represented at the Capitol and through partner organizations with a reach throughout the region and Tech Valley
- **REGIONAL EXPOSURE:** networking and partnership opportunities with area chambers of commerce  
...and more opportunities in development

